

POSITIVE LEADERSHIP & POSITIVE PERFORMANCE

KIM CAMERON

DERBY, CT

PAT CHARMEL

YOU'RE FIRED!

He was rehired but then needed to **DOWNSIZE** the very people that supported him...

HOW DID HE DO IT?

Rehire PAT CHARMEL!

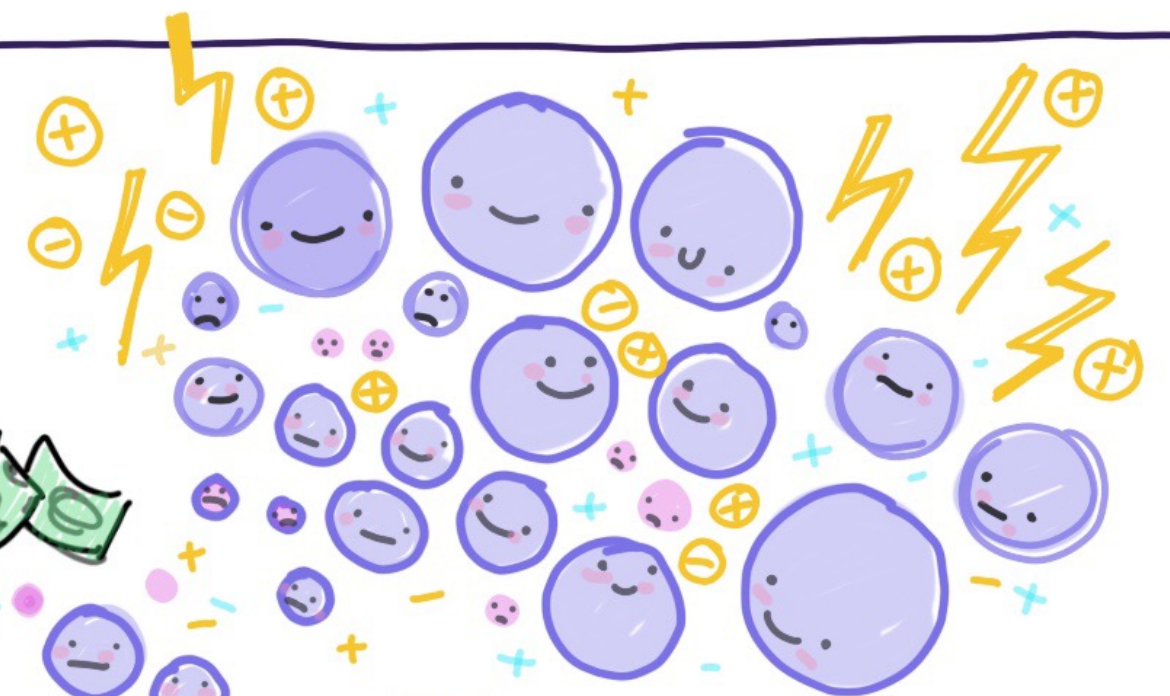
PRUDENTIAL FINANCIAL
CEO JOHN KIM

MERGER

SIGNA

it started with a smile...

THE MERGER WAS SUCCESSFUL



Rocky FLATS NUCLEAR ARSENAL
1951 opened

PLUTONIUM DUST... THERE WAS NO MONITORING!

EPA & FBI SHUT IT DOWN IN 1989.

"HOT SHUT DOWN"

100 MILLION + 6 YEARS

WHO CAN CLEAN THIS SITE UP?

- 21 TONS OF PLUTONIUM
- 100 TONS IN DUST

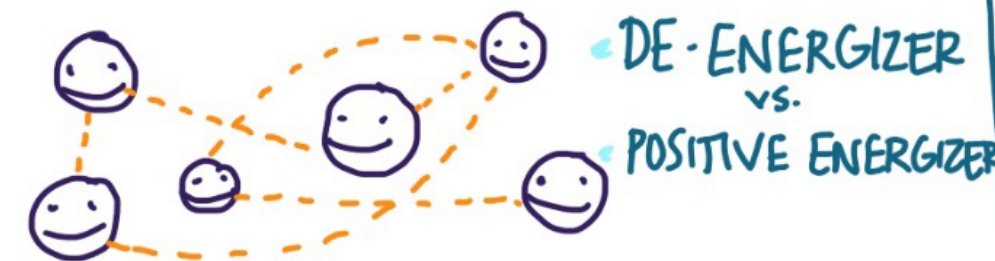
THEY FINISHED 60 YEARS early ENTIRELY under budget



POWER LEADS TO CONFLICT.

WHO'S PROVIDING ENERGY?

Connecting people
NETWORK MAP



Communication OR influence = leader OR

Positive energy network Map

PHYSICAL * EMOTIONAL *
MENTAL * RELATIONAL
ADDITIVE, NOT DEPLETING

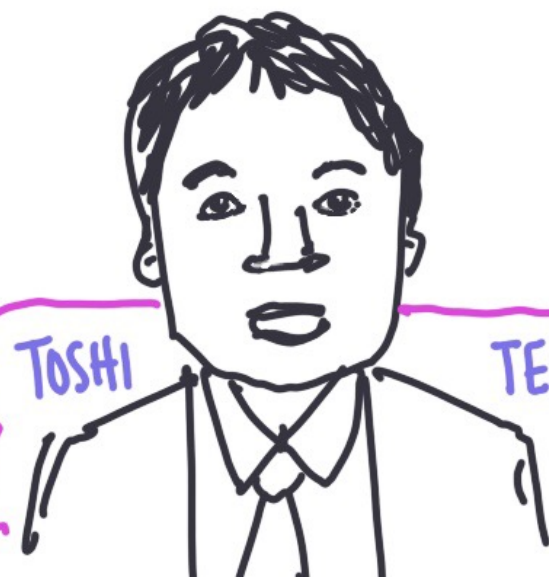
ENERGY

ANYONE CAN BE A POSITIVE ENERGIZER.
EVERYTHING ALIVE IS DRAWN TO POSITIVE energy.

3 HOURS TO FIGURE OUT HOW TO INFECT the entire ORGANIZATION



TOSHI

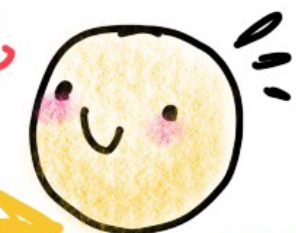


TEAM MEMBERS HAVE TO HAVE A POSITIVE ENERGIZER AS A LEADER. IT WILL SAVE TIME. MONEY. AND BE S - V - S - T - A - I - N - A - B - L - E

Does anyone ever get rewarded for being positive?



MY + energy



POSITIVELY AFFECTS YOUR PERFORMANCE.